

APPENDIX 1

**CUMBRIA COUNTY COUNCIL - PORT OF WORKINGTON**

**FINANCES 2019/2020**

	2016/17	2017/18	2018/19	2019/20	2019/20	2018/19
	Actual Out- turn	Actual Out- turn	Actual Out- turn	Budget Target	Period to 30/09/19	Period to 30/09/18
	£	£	£	£	£	£
<i>OPERATING REVENUE (See Appendix 2)</i>	<u>1,264,973</u>	<u>1,688,947</u>	<u>1,778,589</u>	<u>1,792,000</u>	<u>857,747</u>	<u>970,724</u>
<i>OPERATING REVENUE (See Appendix 2)</i>	<u>214,596</u>	<u>0</u>	<u>196,600</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>OPERATING EXPENDITURE</b>						
<b>Maintenance :</b>						
Pay, National Insurance, etc	122,854	65,518	48,509	93,000	30,993	36,623
Other Expenses	<u>122,999</u>	<u>141,540</u>	<u>175,342</u>	<u>160,000</u>	<u>104,966</u>	<u>106,190</u>
	<u>245,853</u>	<u>207,058</u>	<u>223,851</u>	<u>253,000</u>	<u>135,959</u>	<u>142,813</u>
Other Expenses (Flood Dec 2015-Insurance)	0	0	196,600	0	0	0
Special Maintenance	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Operating :</b>						
Pay, National Insurance, etc	77,553	74,278	84,713	80,000	41,220	36,645
Other Expenses	<u>87,422</u>	<u>101,870</u>	<u>104,382</u>	<u>91,000</u>	<u>48,628</u>	<u>46,400</u>
	<u>164,975</u>	<u>176,147</u>	<u>189,095</u>	<u>171,000</u>	<u>89,847</u>	<u>83,045</u>
<b>Dredging :</b>						
Pay, National Insurance, etc	700	2,163	1,168	3,000	1,259	266
Other Expenses	<u>28,006</u>	<u>317,631</u>	<u>20,842</u>	<u>300,000</u>	<u>30,856</u>	<u>7,431</u>
	<u>28,706</u>	<u>319,794</u>	<u>22,010</u>	<u>303,000</u>	<u>32,115</u>	<u>7,698</u>
Other Expenses (River Derwent Disaster)	216,583	0	0	0	0	0
<b>Cargo Handling :</b>						
Pay, National Insurance, etc	202,257	184,520	183,682	206,200	88,293	96,323
Other Expenses	<u>36,647</u>	<u>111,890</u>	<u>97,100</u>	<u>66,000</u>	<u>34,689</u>	<u>63,645</u>
	<u>238,904</u>	<u>296,410</u>	<u>280,782</u>	<u>272,200</u>	<u>122,983</u>	<u>159,967</u>
<b>Pilotage :</b>						
Pay, National Insurance, etc	32,448	25,780	28,866	28,000	12,965	15,297
Other Expenses	<u>63,144</u>	<u>83,299</u>	<u>102,542</u>	<u>73,000</u>	<u>47,328</u>	<u>54,758</u>
	<u>95,592</u>	<u>109,079</u>	<u>131,408</u>	<u>101,000</u>	<u>60,293</u>	<u>70,054</u>
<b>Administrative &amp; General Expenses :</b>						
Salaries, etc : Administrative Staff	181,941	149,463	153,958	154,999	78,119	76,699
Premises : Fuel, Rates, Alterations, etc	44,834	47,382	47,062	50,500	25,250	25,250
Transport : Car Allowances	4,847	872	0	0	0	0
Establishment Expenses : Telephone, etc	12,877	12,145	11,139	14,700	9,639	8,219
Travelling and Subsistence	0	0	0	0	0	0
National Ports Council/BPA/Levy	4,908	5,031	5,220	5,500	2,750	2,750
Supplies and Services : Security Service	64,747	67,016	68,547	70,000	36,323	34,917
Insurance & Miscellaneous Expenses	174,964	232,206	283,350	295,600	147,936	147,716
Port Strategic Review	0	0	0	0	0	0
	<u>489,119</u>	<u>514,114</u>	<u>569,276</u>	<u>591,299</u>	<u>300,017</u>	<u>295,550</u>
<b>TOTAL EXPENDITURE</b>	<u>1,479,731</u>	<u>1,622,603</u>	<u>1,613,022</u>	<u>1,691,499</u>	<u>741,214</u>	<u>759,127</u>
<b>Trading Surplus / -Deficit</b>	<u><b>-162</b></u>	<u><b>66,344</b></u>	<u><b>362,167</b></u>	<u><b>100,501</b></u>	<u><b>116,533</b></u>	<u><b>211,597</b></u>

APPENDIX 2

PORT OF WORKINGTON

ANALYSIS OF OPERATING REVENUE - FINANCES 2019/2020

	ACTUAL OUT-TURN 2016/17			ACTUAL OUT-TURN 2017/18			ACTUAL OUT-TURN 2018/19			BUDGET TARGET 2019/20			Period to 30/09/19 2019/20			Period to 30/09/18 2018/19		
	Level of Activity	Operating Revenue	Rate per Tonne	Level of Activity	Operating Revenue	Rate per Tonne	Level of Activity	Operating Revenue	Rate per Tonne	Level of Activity	Operating Revenue	Rate per Tonne	Level of Activity	Operating Revenue	Rate per Tonne	Level of Activity	Operating Revenue	Rate per Tonne
	tonnes	£	£	tonnes	£	£	tonnes	£	£	tonnes	£	£	tonnes	£	£	tonnes	£	£
<b>IMPORTS</b>																		
Bulk Liquids	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
Cement	52,840	95,630	1.81	67,730	135,461	2.00	71,998	142,807	1.98	70,000	133,000	1.90	37,789	74,242	1.96	35,414	68,117	1.92
Wood Logs	83,169	146,803	1.77	89,490	154,666	1.73	142,342	270,761	1.90	165,000	297,000	1.80	70,413	148,446	2.11	66,775	120,357	1.80
Other Cargo	17,096	89,483	5.23	53,565	364,255	6.80	51,055	275,740	5.40	65,000	376,000	5.78	10,242	71,447	6.98	42,596	211,780	4.97
Wood Pulp	55,332	353,116	6.38	70,201	443,866	6.32	81,452	523,867	6.43	70,000	455,000	6.50	42,250	279,122	6.59	40,435	259,722	6.42
Gypsum Rock	0	0	0.00	16,808	59,773	3.56	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
Animal Feeds	0	55	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
Fertilizer	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	208,437	685,087		297,794	1,158,022		346,847	1,213,175		370,000	1,261,000		160,694	573,257		185,220	659,976	
<b>EXPORTS</b>																		
Bulk Liquids	10,420	34,464	3.31	0	0	0.00	5,251	9,881	1.88	5,000	10,000	2.00	0	0	1.88	5,251	9,881	1.88
Recycled Materials	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
Other Cargo	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	10,420	34,464		0	0		5,251	9,881		5,000	10,000		0	0		5,251	9,881	
INS	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-
Other Income	-	429,517	-	-	396,023	-	-	385,169	-	-	385,000	-	-	194,563	-	-	215,002	-
Interest on Balances	-	0	-	-	0	-	-	0	-	-	1,500	-	-	750	-	-	750	-
Pilotage	-	85,432	-	-	104,702	-	-	136,207	-	-	94,000	-	-	73,112	-	-	69,418	-
Bulk Rail Traffic	-	30,472	-	-	30,200	-	-	34,156	-	-	40,500	-	-	15,990	-	-	15,697	-
Containers Multi Modal	-	0	-	-	0	-	-	0	-	-	0	-	-	75	-	-	0	-
Bad Debt Provision	-	0	-	-	0	-	-	0	-	-	0	-	-	0	-	-	0	-
	218,857	1,264,973		297,794	1,688,947		352,098	1,778,589		375,000	1,792,000		160,694	857,747		190,471	970,724	
Flood Dec 2015-Insurance	-	214,596	-	-	0	-	-	196,600	-	-	0	-	-	0	-	-	0	-
Port Strategic Review	-	0	-	-	0	-	-	0	-	-	0	-	-	0	-	-	0	-
	-	1,479,569	-	-	1,688,947	-	-	1,975,189	-	-	1,792,000	-	-	857,747	-	-	970,724	-

## PORT OF WORKINGTON - RESERVE FUNDS

	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2019/20
	ACTUAL OUT-TURN	ACTUAL OUT- TURN	ACTUAL OUT- TURN	ACTUAL OUT- TURN	ACTUAL OUT-TURN	ACTUAL OUT- TURN	PROVISIONAL OUT-TURN	Budget	Six Months to 30th September 2019
	£	£	£	£	£	£	£	£	£
<b>Reserves opening balance at 1st April</b>	436,733	571,733	215,089	198,063	0	0	0	400,000	350,000
<i>Movements on Port reserves:</i>									
Capital / Revenue Expenditure	0	0	0	0	0	0	0	-50,000	0
Adjusted surplus / -loss retained	135,000	-356,644	-17,026	-249,936	-162	66,344	400,000	0	66,282
<b>Reserves closing balance at 31st March</b>	<b>571,733</b>	<b>215,089</b>	<b>198,063</b>	<b>-51,873</b>	<b>-162</b>	<b>66,344</b>	<b>400,000</b>	<b>350,000</b>	<b>416,282</b>

## Business Plan Performance Reporting

## Appendix 4

PI Ref	Business Unit	Objective	2018/19 actual	Key task/Performance Indicator	Annual Target	Monthly Target	Monthly Actual	YTD Actual	Forecast	Forecast vs Annual Target	Traffic Light Status
1	Port of Workington	Financial	£362,167	Performance against budget	<b>£100,501</b>	£8,375	£1,542	£116,533	<b>£31,848</b>	<i>(£68,653)</i>	
2	Port of Workington	Financial	2.04%	Debt Recovery - debtor % over 90 days	<b>5%</b>	N/A	0.00%	1.62%	<b>5.00%</b>	<i>5.00%</i>	
3	Port of Workington	Performance	352,098	Sales target - Port traffic	<b>375,000 tonnes</b>	31,250 tonnes	23,780 tonnes	160,694 tonnes	<b>322,000 tonnes</b>	<i>-53,000 tonnes</i>	
4	Port of Workington	Performance	25,000	Sales target - Rail traffic	<b>25,000 tonnes</b>	2,083 tonnes	2,500 tonnes	13,162 tonnes	<b>25,500 tonnes</b>	<i>0,500 tonnes</i>	
5	Port of Workington	H&S		Review and Develop Port H&S systems	<b>31-Mar-20</b>		Ongoing		<b>31-Mar-20</b>		
6	Port of Workington	Employees	8.15	Average sickness absence days lost per employee	<b>8.00 days</b>	0.67 days	0.46 days	0.74 days	<b>8.00 days</b>	<i>0</i>	